

Gartner Careers
**Research Consultant,
Intern,
Gartner Consulting,
Italy - Rome**

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Growing organization

13,000 associates worldwide

2,460 sales associates

1,337 analysts

650 consultants

8,850+ additional roles



Growing client base

11,122 distinct client enterprises

Includes 74% of the Global 500 companies



Growing revenue

Double-digit increases for 29 consecutive quarters

105% increase in spend by returning clients

\$300 million in Gartner Consulting revenue



Growth opportunity

Within a \$3.8 trillion IT industry \$2.44 billion in revenue in 2016

Current estimated market is \$61 billion



Industries that Gartner Consulting serves

Technology and telecom

Manufacturing

Utilities

Retail

Financial services and insurance

Public sector



Major opportunity to grow Gartner Consulting

EMEA is a major growth region, particularly Italy

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Backed with the insight of Gartner research and events, the Gartner Consulting team helps clients in a wide range of industries speed up their agendas and stay ahead of the digital curve. Due to increasing demand, the Mediterranean Region is growing its team in Italy.

Our research and advice are considered definitive, thought-provoking and transformational by thousands of leading organizations worldwide.

The Research Consultant Intern will join a team responsible for a portfolio of accounts that consist of large-scale organisations in all the industries. You will support a project team that advises clients at the highest strategic level with big-picture and tactical guidance on how technology enables a wide range of business outcomes.

Responsibilities of the role;

Operating at the C-Level, you will assist our team and our clients in successfully managing technology investments and define their "Go-to-Market" IT strategies. As a talented Research Consultant Intern, you will:

- Contribute to key sections of small to medium-sized engagement proposals especially approach and methodology. Always helped by a senior Consultant;
- Identify, develop and document issues and recommendations using independent judgment and guidance from senior team members concerning engagement areas being reviewed;
- Document interviews with client management and key stakeholders to assist in the capturing of client business conditions, risks and controls (i.e., Preparation and completion of interview notes);
- Contribute to the comprehensive cost / benefits analysis and preparation of client business cases for technology investments;
- Assist in coordinating and communicating the results of engagements via written reports and oral presentations to client management and key stakeholders;
- Contribute in the drafting of engagement reports and presenting drafts to your manager for review and approval;
- Assist in the development of client relationships;
- Contribute to the development of project management, quality assurance and professional consulting and auditing approaches/methodologies;
- Present a professional image in conduct, attitude and conduct.

Professional experience;

- IT industry understanding;
- Strong work ethic and willingness to travel and work in a diverse international environment;
- Ability to analyze problems and create business cases using a variety of tools (e.g. Excel);
- Ability to make informed decisions and seek and accept guidance and coaching from team;
- Excellent communication, presentation and facilitation skills (ideally in critical political environments);
- Autonomous, positive thinker, highly flexible and willing to work independently as well as part of a team;

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- Willingness to be based in our Rome office and travel as required (potentially several days per week);
- Fluent in English and Italian. Other European languages beneficial;
- Ability to drive Gartner Consulting value proposition in Gartner Consulting's key solution areas:
 - CIO Strategy and IT Strategy;
 - Digital Transformation;
 - Technology Cost Optimization (including benchmarking);
 - Infrastructure & Operational Excellence;
 - Enterprise Architecture;
 - Best of Breed Working methodologies (Agile, DevOps);
 - Security and Risk Management techniques;
 - Business Intelligence;
 - Insight and Analytics.

The process;

After an initial assessment by one of our Consulting Recruiters, there will be two interviews with the senior stakeholders for this role; either face-to-face or, if not possible, by video conference or telephone call.

What Gartner Consulting will offer you?

- A world-class consulting environment
- The opportunity to work on cutting edge IT strategy engagements with a tier one client portfolio
- A competitive salary
- Structured bonus based on individual and corporate performance
- Opportunities for promotion with a clear defined career development structure
- Opportunity to participate actively in the development and future of Gartner Consulting
- A dynamic but relaxed and supportive working environment that encourages personal development

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About Gartner;

Gartner, Inc. (NYSE: IT) is the world's leading research and advisory company. We help business leaders across all major functions in every industry and enterprise size with the objective insights they need to make the right decisions.

Our comprehensive suite of services delivers strategic advice and proven best practices to help clients succeed in their mission-critical priorities. Gartner is headquartered in Stamford, Connecticut, USA, and has more than 13,000 associates serving clients in 11,000 enterprises in 100 countries.

Why clients choose Gartner Consulting;

Today's businesses and organizations are facing unprecedented digital change and disruption. Organizations can navigate this world on their own but with the pace of change always accelerating, it helps to have an expert partner.

We offer world-class operational evaluation and improvement methodologies to free up capital that enables investment in new digital opportunities. This bimodal approach is useful and attractive to clients in all sectors. Our programs provide world-leading expertise in meeting key challenges with:

- Benchmarking
- Security and risk management
- In-depth digital analytics
- Agile working methodologies
- Interrogative review of applications and infrastructure
- First-class sourcing and pricing strategies

In addition, Gartner methodologies span the entire decision cycle from strategy and development to sales measurement and market success, and include:

- Magic Quadrants
- Strength, weakness, opportunity and threat analyses (SWOTs)
- Vendor Ratings
- Market Forecasts
- Market Analysis



To inquire about this role,
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